

## Message Text

UNCLASSIFIED

PAGE 01 STATE 139045  
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 DODE-00 CIAE-00 PM-05  
INR-10 L-03 ACDA-12 NSAE-00 PA-02 SS-15 SP-02  
ICA-20 TRSE-00 /090 R

DRAFTED BY COM/BED/OED/MEPD/WHAYDEN:DMW  
APPROVED BY EB/OCA/CM/JJREILLY  
COM/BED/OED/MEPD/SMCONGER, DIR.  
COM/BED/OIM/PFIELD (INFO)  
DOD/ISA/JMILLER (INFO)  
STATE/EUR/RPM/EREHFELD (INFO)  
-----042782 020049Z /12

P 012150Z JUN 78  
FM SECSTATE WASHDC  
TO AMEMBASSY BRUSSELS PRIORITY  
INFO USMISSION USNATO PRIORITY

UNCLAS STATE 139045

E.O. 11652:N/A

TAGS:BEXP, BENC, BTIO, BE, NATO

SUBJECT:PRODUCT OPPORTUNITY - IFB 77-28 INF

REF: (A) STATE 71455, (B) STATE 50498, (C) BRUSSELS 2066

1. PLANNING RESEARCH CORP. (PRC), 7600 OLD SPRINGHOUSE ROAD, MCLEAN, VA 22101 (ATTN: MR. DONALD W. MOAK) WAS NOMINATED IN REF (B) FOR SUBJECT SHAPE TENDER. PRC ADVISES IT LEARNED THAT BID DOCUMENTS SENT TO OTHER NOMINEES 10 MAY 78 AND RECEIVED BY THEM ON 19 MAY 78, BUT NO COPY RECEIVED BY PRC. REVIEW OF USDOC COPPY REF (B) SHOWS PRC ADDRESS BADLY GARBLED, BUT NO INDICATION FROM POST THAT IT EXPERIENCED SIMILAR PROBLEM OR THAT NOMINATION NOT FORWARDED TO SHAPE.

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2. PARAGRAPH 1, REF (A) INADVERTENTLY OMITTED PRC IN SUMMARY OF REF (B), BUT IT IS ASSUMED THAT PRC NOMINATION HAVING BEEN FORWARDED EARLIER WOULD NOT BE WITHDRAWN BECAUSE OF OMISSION OR WITHOUT OFFICIAL NOTIFICATION THAT PRC SHOULD BE REMOVED FROM LIST.

3. IT WOULD BE APPRECIATED IF EMBASSY WOULD CONFIRM WITH  
SHAPE THAT BID DOCUMENTS HAVE BEEN DISTRIBUTED AND IF

SET WERE SENT TO PRC. IF LATTER HAS NOT OCCURRED, PLEASE

ARRANGE WITH SHAPE TO TRANSMIT PROMPTLY A SET OF BID  
DOCUMENTS TO PRC, ABOVE ADDRESS. THROUGH NO FAULT OF ITS  
OWN, PRC WILL HAVE LOST THREE WEEKS OR MORE IN PREPARATION  
OF ITS BID COMPARED WITH OTHER COMPANIES; THEREFORE, IT  
MAY BECOME NECESSARY IN THE NEXT FEW WEEKS TO REQUEST AN  
EXTENSION OF THE BID DEADLINE, DEPENDING UPON HOW WELL  
PRC IS ABLE TO COPE WITH THE SHORTENED TIMEFRAME WITHIN  
WHICH IT IS WORKING. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE139045  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** DMW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780230-0345  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t197806106/aaaadmzg.tel  
**Line Count:** 75  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 21bd417d-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 71455, 78 STATE 50498, 78 BRUSSELS 2066  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2155654  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY - IFB 77-28 INF  
**TAGS:** BEXP, BENC, BTIO, BE, NATO  
**To:** BRUSSELS  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/21bd417d-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014